

MANDATORY PRINTING CONTRACTS
Division of Enterprise Operations, State Bureau of Procurement

CONTRACT	DESCRIPTION	VENDOR	CONTACT(S)
INTER AGENCY	(Use the BSI order form or a purchase order with supplement)		
Website: BuyBSI.com for pricing on these categories. Click on "Products at a Glance"	Sizes: 8.5" x 11" and 5.5 x 8.5" Quantity: 0 to 5,000 Pages: 4 to 100 Binding: Saddle Stitch Quantity: 0 to 5,000 Pages: 4 to 256 Binding: Staple -- U/L, Side Stitched Pages: 80 to 1000 - Binding: Hot Glue Pages: 4 to 1000 - Binding: Loose Leaf	Badger State Industries 3099 E Washington Ave Madison, WI 53704 BuyBSI.com NIGP Code: 96662	David Kurkowski, CCI T: (608) 742-9136, Portage E: David.Kurkowski@Wisconsin.gov Kathy Baun, Order Entry T: (608) 240-5262 Madison F: (608) 240-3321 Madison or Vacant (608) 240-5211
Books, brochures, flyers, note pads, etc.	Sizes: 2.75" x 4 3/8" up to 8.5" x 11" Quantity: 100 to 100,000 Sizes: 8 5/8" x 11 1/8" up to 11" x 17" Quantity: 100 to 50,000	NIGP Code: 96657	48 hour turnaround or longer
Envelopes (quantities 500-5,000),	Printing Commercial & Catalog Envelopes Quantities: Commercial: 500 to 9,500 Catalog: 250 to 4,750	NIGP Code: 96631	
INTER AGENCY	(Use the UW order form or a purchase order with supplement)		
UW Madison	Digital Publishing & Printing Services http://www.doit.wisc.edu/printing/index.asp	Main Production Center 30 East Campus Mall Room 201 Madison, WI 53715-1227	Phone: (608) 262-3461 Fax : (608) 262-5747 E-mail: printing@doit.wisc.edu
UW Milwaukee	Print & Copy Services https://www4.uwm.edu/uits/services/media/printing/	115 E. Reindl Way Glendale, WI 53212	Phone: (414) 229-4944 Fax: (414) 229-6912
15-99930-905 Printing: Class 3 Book Publications, Sheet fed Litho		Sept 2009 – August 2012	
Lot 3A Inks: 1 or 2 colors, up to 5 on Covers	Sizes: 8.5"x11", 5.5"x8.5", 6"x9" & 9"x12" Pages: 8 to 48 Quantity: 500 through 10,000 Binding: Saddle Stitch or Loose Leaf	American Litho 530 North 22nd St. Milwaukee, WI 53233 NIGP Code: 99931 Bid Rate -67%	Gloria Tamms E: gloria@amerlitho.com American Litho Shari Beder T: (414) 342-5050 F: (414) 342-9950
Lot 3B Inks: 1 or 2 colors, up to 5 on Covers	Sizes: 8.5"x11", 5.5"x8.5", 6"x9" & 9"x12" Pages: 8 to 48 Quantity: 10,100 to 30,000 Pages: 52-144 Quantity: 500 to 30,000 Binding: Saddle Stitch, Perfect Bound	The Marek Group W228 N821 Westmound Dr. Waukesha, WI 53186 NIGP Code: 99932 Bid Rate -30%	Al Straub E: al.straub@marekgroup.com T: (262) 549-8934 The Marek Group Dan Pugh E: dan.pugh@marekgroup.com T: (262) 549-6013 F: (262) 549-8910
Lot 3C Inks: 3 & up, Covers up to 5 colors	Sizes: 8.5"x11", 5.5"x8.5", 6"x9" & 9"x12" Pages: 8 to 48 Quantity: 500 to 10,000 Binding: Saddle Stitch, Loose Leaf	American Litho 530 North 22nd St. Milwaukee, WI 53233 NIGP Code: 99933 Bid Rate -76%	Gloria Tamms E: gloria@amerlitho.com W: American Litho Shari Beder T: (414) 342-5050 F: (414) 342-9950
Lot 3D Inks: 3 & up, Covers up to 5 colors	Sizes: 8.5"x11", 5.5"x8.5", 6"x9" & 9"x12" Pages: 8 to 48 Quantity: 10,100 to 30,000 Pages: 52 to 144 Quantity: 500 to 30,000 Binding: Saddle Stitch, Perfect Bound	Royle Printing Co. 745 S. Bird Street, Sun Prairie, WI 53590 NIGP Code: 99934 Bid Rate -40.1%	Janelle Holguin E: jholguin@royle.com T: (608) 834-3604 F: (608) 825-4858 Jan Richards E: jrichards@royle.com T: (608) 837-5161
Delivery: Class 3 contracts is based on quantities and the number of pages (after receipt of	Quantity Up to 10,000 Up to 10,000 More than 10,000 More than 10,000	Page Count up to 48 pages 52 or more up to 48 pages 52 or more	Production Time 6 days 8 days 7 days 10 days

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approved proof)

Perfect Binding

3 additional days

CONTRACT	DESCRIPTION	VENDOR	CONTACT(S)
15-99980-105 Class 3 Printing: Coldset Web of Bound Work & Tabloids April 2010 – March 2013			
3CW Contract	Sizes: 11 3/8"x16 7/8" Tabloid, 8 3/8"x10 7/8" Magazine, 5 3/8"x8 3/8" Digest Pages: 8 to 144 Magazine size Quantity: 1000 and up	American Litho 530 North 22nd St. Milwaukee, WI 53233 NIGP Code: 99980 Bid Rate -55%	Gloria Tamms E: gloria@amerlitho.com American Litho Backup: Shari Beder T: (414) 342-5050 F: (414) 342-9950
Delivery: based on quantities and the number of pages (after receipt of approved proof)	Quantity	Page Count	Production Times
	Up to 25,000	4 to 144 pages	5 days
	Up to 25,000	144 to 608	7 days
	25,000 & 100,000	4 to 144 pages	7 days
	25,000 & 100,000	144 to 608	9 days
	100,000 & up	4 to 144 pages	7 days
	100,000 & up	144 to 608	10 days
15-99980-902 Class 3 Printing of Heatset Web Work, Digest up to Magazine Sizes Jan 2010 – Dec 2013			
3HW Contract	Sizes: 5 3/8" x 8 3/8" up to 8 3/8" x 10 7/8" Pages: 8 to 144 Digest up to Magazine size Quantity: 31,000 up to 500,000	Ripon Printers 656 S. Douglas St., Ripon, WI 54971 NIGP Code: 96662 96664 Bid Rate -40%	Kelly Bryant, CSR E: kellyb@riponprinters.com Backup: Kathy Fredrick kathyf@riponprinters.com T: (800) 321-3136 F: (920) 748-3741
Delivery: based on quantities and the number of pages (after receipt of approved proof)	Quantity	Page Count	Production Time
	50,000 up to 200,000	8 to 144 pages	7 days
	200,100 up to 350,000	8 to 144 pages	9 days
	350,100 up to 500,000	8 to 144 pages	12 days
15-99940-806 Class 4 Printing: Misc. Job Printing, Sheet fed Litho April 2011 – March 2014			
Lot 4A 1-2 colors ink	Sizes: up to 2 5/8" x 4.25" up to 8.5" x 11" Quantity: 100 to 25,000 Sizes: 8 5/8" x 11 1/8" to 11" x 17" Quantity: 100-5,000	Terry Print Solutions, Inc. 1212 Plainfield Avenue Janesville, WI 53545 NIGP Code: 99941 Bid Rate -57.9%	Melissa Dean E: MelissaDean@ T: (800) 728-1517 T: (608) 752-1517 F: (608) 752-5286
Lot 4B 1-2 colors ink	Sizes: 2 5/8" x 4.25" to 8.5" x 11" Quantity: 25,100 to 100,000 Size: 8 5/8" x 11 1/8" to 11x17 Quantity: 5,100-20,000 Size: 11 1/8" x 17 1/8" to 18" x 24" Quantity: 100-20,000	Seaway Printing 1609 Western Ave. Green Bay, WI 54303 NIGP Code: 99944 Bid Rate -58.1%	Gail Vandersteen, Ext 110 Email: gail.vandersteen@seawayprinting.com Seaway Printing Company, Inc T: (800) 622-3255 T: (920) 468-1500 F: (920) 468-0443
Lot 4C 1-2 colors ink	Sizes: 8 5/8" x 11 1/8" to 18" x 24" Quantity: 20,100 to 100,000 Sizes: 10.5" x 23" to 12" x 25" Quantity: 100 to 100,000 Sizes: 18 1/8" x 24 1/8" to 24" x 36" Quantity: 100 to 100,000	Advertisers Press 2222 Parview Road Middleton, WI 53562 NIGP Code: 99943 Bid Rate -50.2%	Lisa Balleg E: lisa.ballweg@adpress.com Advertisers Press, Inc. T: (800) 240-1222 T: (608) 831-1222 F: (608) 831-1647
Lot 4D 1-2 colors ink	Sizes: 3"x 8" up to 26" x 38" Quantity: 100,100 to 500,000	Seaway Printing 1609 Western Ave. Green Bay, WI 54303 NIGP Code: 99944 Bid Rate -45.4%	Gail Vandersteen, Ext 110 Email: gail.vandersteen@seawayprinting.com Seaway Printing Company, Inc T: (800) 622-3255 T: (920) 468-1500 F: (920) 468-0443

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Lot 4E 1-2 colors ink	Sizes: 2 5/8" x 4.25" up to 8.5" x 11" Quantity: 100 to 25,000 Sizes: 8 5/8" x 11 1/8" to 11" x 17" Quantity: 100-5,000 Difficult Work: heavy coverage & trapping	Seaway Printing 1609 Western Ave. Green Bay, WI 54303 NIGP Code: 99944 Bid Rate -61.4%	Gail Vandersteen, Ext 110 Email: gail.vandersteen@seawayprinting.com Seaway Printing Company, Inc T: (800) 622-3255 T: (920) 468-1500 F: (920) 468-0443
Lot 4F 3+ colors ink	Sizes: 2.5/8" x 4.25" up to 11" x 17" Quantity: 100 to 30,000	Seaway Printing 1609 Western Ave. Green Bay, WI 54303 NIGP Code: 99944 Bid Rate -61.4%	Gail Vandersteen, Ext 110 Email: gail.vandersteen@seawayprinting.com Seaway Printing Company, Inc T: (800) 622-3255 T: (920) 468-1500 F: (920) 468-0443
Lot 4G 3+ colors ink	Sizes: 2.5/8" x 4.25" to 8.5" x 11" Quantity: 30,100 to 100,000 Sizes: 8 5/8" x 11 1/8" to 11 x 17 Quantity: 30,100 to 50,000 Sizes: 11 1/8" x 17 1/8" to 18" x 24" Quantity: 100 to 30,000	Seaway Printing 1609 Western Ave. Green Bay, WI 54303 NIGP Code: 99944 Bid Rate -61.4%	Gail Vandersteen, Ext 110 Email: gail.vandersteen@seawayprinting.com Seaway Printing Company, Inc T: (800) 622-3255 T: (920) 468-1500 F: (920) 468-0443
Lot 4H 3+ colors ink	Sizes: 8 5/8" x 11 1/8" to 11 x 17 Quantity: 50,100 to 100,000 Sizes: 11 1/8" x 17 1/8" to 18" x 24" Quantity: 30,100 to 100,000 Sizes: 18 1/8" x 24 1/8" to 26" x 38" Quantity: 100 to 100,000	Seaway Printing 1609 Western Ave. Green Bay, WI 54303 NIGP Code: 99944 Bid Rate -51.4%	Gail Vandersteen, Ext 110 Email: gail.vandersteen@seawayprinting.com Seaway Printing Company, Inc T: (800) 622-3255 T: (920) 468-1500 F: (920) 468-0443
Delivery per: Lots	Proof Time	Production Time	Total Time
4A	4 days	4 days	8 days
4B	4 days	5 days	9 days
4C	4 days	5 days	9 days
4D	5 days	8 days	13 days
4E	4 days	5 days	9 days
4F	5 days	5 days	10 days
4G	5 days	5 days	10 days
4H	5 days	5 days	10 days
Letterpress Scoring	1 additional day	Specialty Finishing	Negotiated
15-99981-804 Class 4 Printing: Thermograph Business Cards			May 2008 - May 31, 2011
One Sided and Two Sided	Thermography Business Cards Size: 3.5" x 2" ONLY Quantities: Lots of 100, 250 or 500	International Business Cards W704 Hwy 23 East, P.O. Box 585, Green Lake, WI 54941 NIGP Code: 96686	Laurie Sandberg, Graphics Manager T: (920) 748-3905 F: (920) 748-9257 E: ibc@charterinternet.com
Delivery:	2 days for proofing	3 days production	5 days total
15-99982-103 Class 4 Printing of Custom Forms, Continuous Pin-feed & Snapset			June 2010 – May 2013
Single Ply up to 6 plys	Continuous; Sizes: 3-1/4" x 4-1/4" up to 11" x 17-1/2" Snapset; Sizes: 3-1/4" x 4-1/4" up to 11" x 17-1/2"	Phoenix Printing 2227 Bowen Street Oshkosh, WI 54901 NIGP Code: 99982 Cont NIGP Code: 99983 Snpst	Will Runke or Toby Hoyt E: phoenixprinting@new.rr.com Phoenix Printing T: (920) 303-0975 F: (920) 303-0995
Quantity	Proof Time	Production Time	Total
500-50,000	4 days	4 days	8 days
51,000-150,000	4 days	5 days	9 days
151,000-500,000	4 days	5 days	9 days
501,000-1,000,000	4 days	8 days	12 days

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CONTRACT	DESCRIPTION	VENDOR	CONTACT(S)
The envelope contracts are being combined into ONE contract with multiple Lots and will be rebid in July.			
15-99990-806 Class 8 Printing: Catalog & Booklet Envelopes			Sept 2008 – Aug 2011
Metal Plate Litho 1-2 colors ink LOT A - PreMade Envelopes - Printing Only	Gummed, Grip Seal, Metal Clasp, Latex Gum Sizes: 6" x 9", 6.5 "x 9.5", 7.5" x 10.5", 9" x 12", 9.5x12.5, & 10" x 13" Quantity: 5,000 to 50,000 Production: 7-10 work days	Mead Westvaco Midwest Print Center 202 Eastgate Drive Danville, IL 61832-9358 NIGP Code: 99994	Jamie Petkus E: jsp3@meadwestvaco.com T: (800) 551-3268 T: (217) 442-2247 F: (217) 442-1007
Flexographic 1-2 colors ink LOT B - Conversion - Production & Stock	Metal Clasp, Latex Gum Sizes: 6" x 9", 6.5 "x 9.5", 9" x 12", & 10" x 13" Quantity: 50,000 up to 1MM Production: 20-30 work days	Mead Westvaco Midwest Print Center 202 Eastgate Drive Danville, IL 61832-9358 NIGP Code: 99998	http://MeadWestvaco.com/
Metal Plate Lithograph Window Envelopes 1-2 colors ink LOT C - Conversion - Production & Stock	Gummed, Grip Seal, Metal Clasp, Latex Gum Sizes: 6" x 9", 6.5 "x 9.5", 7.5" x 10.5", 9" x 12", & 10" x 13" Quantity: 1,000 to 25,000 – 7-10 wrk days	Twin City Envelope 717 Prior Avenue North St. Paul MN 55104-1743 Twin City Envelope NIGP Code: 99993	David Glaus, Ext 115 Don Berg, Ext 116 T: (651) 644-2748 F: (651) 644-5428 E:info@twincityenvelope.com
Lot	Process	Quantities	Number of Inks
A	Lithography	5,000 through 50,000	1 or 2
B	Flexographic	50,250 through 1,000,000	1 or 2
C	Window Envelopes -Litho	1,000 through 25,000	1 or 2
15-99991-906 Class 8 Printing: Commercial Envelopes			May 2009 – Aug 2011
Metal Plate Litho 1 - 4 color inks Lot A - PreMade Envelopes - Printing Only	Sizes: 6 3/4 Reg/Wdw, 9 Reg/Wdw, 10 Reg/Wdw, 11 Reg/Wdw Quantity: 10,000 to 150,000 Production: 7-10 work days	Mead Westvaco Midwest Print Center 202 Eastgate Drive Danville, IL 61832-9358 NIGP Code: 99991	Jamie Petkus E: jsp3@meadwestvaco.com T: (800) 551-3268 T: (217) 442-2247 F: (217) 442-1007
Flexographic 1 & 2 color inks Lot B – Conversion, Production & Stock	Sizes: 6 3/4 Reg/Wdw, 9 Reg/Wdw, 10 Reg/Wdw, 11 Reg/Wdw Quantity: 50,000 to 1MM – 15-30 days	Mead Westvaco Midwest Print Center 202 Eastgate Drive Danville, IL 61832-9358 NIGP Code: 99992	http://MeadWestvaco.com/
Lot	Process	Number of Inks	Quantities
A	Lithography	1 or 2	10,000 through 150,000
A	Lithography	3 or 4	10,000 through 150,000
B	Flexographic	1 or 2	50,000 through 1,000,000
15-64500-103 Paper – Printing Grade Contracts			July 2010 – June 2015
Lot 1	Online Website Ordering Standard Price Book	Xpedx - PRIMARY Steen Macek Paper - Secondary Midland - Secondary	Discount Off -38.00% -35.25% -32.00%
Agencies are required to purchase from the primary vendor unless that vendor does not have the requested paper in stock or can not meet the delivery date needed by the agency. The agency then has the ability to go to the list of secondary vendors for the requested paper.			
Lot 5	Copy Paper, White and Color	Unisource	
Lot 6	50" Roll Stock	Xpedex	
Vendor(s) will make deliveries to the destinations in section Typical Delivery Locations up to twice a week as needed during the state's normal business hours, excluding State of Wisconsin holidays. It is expected that all stocked items shall be delivered within 24-48 hours of placement of an order, if such delivery time is requested. Vendors shall notify the agency immediately if the requested delivery time cannot be met. Delivery time for items NOT stocked by the vendor (mill items) shall be negotiated at the time of order. Vendors shall notify the agency immediately if the scheduled delivery time cannot be met. - NIGP Code: 64500			