

**February 2008****Calendar of Events:****February**

- 26 Soybean & Wheat Workshop, Marshfield Ag Research Station, 9:30  
28 North Central WI Cattle-men's Assn Mtg, Medford Extension Office, 6:30 pm

**March**

- 3 Is Organic Farming in your Future?, USDA Service Ctr, Medford 10 am  
6 Heart of the Farm—Women in Ag, Florian Gardens, Eau Claire, 9:15 am  
6 Pesticide Re-certification, Colby VFW, 9 am  
8 Pesticide Re-certification, Neillsville Courthouse, 9  
11 Pesticide Re-certification, Thorp Fire Hall, 9 am  
12 North Central Graziers Conf., Stetsonville, 9:30  
13 Organic Dairy 101, Loyal American Legion Hall, 9 am  
13 River Country RC&D Grazing Conf., Holiday Inn, Eau Claire, 9:30 am  
20 Central WI Forage Council Seminar, Abby Travel Plaza, Curtiss, 11 am  
24 Is Organic Farming in your Future?, Normal Bldg, Phillips, 7 pm  
26 Farm Transfer Workshop, Country Aire, Stratford, 9:45 am  
27 Dairy Promotion Annual Meeting, Chelsea's Supper Club, Greenwood, 8 pm

Maria Bendixen,  
Dairy & Livestock Agent  
maria.bendixen@ces.uwex.edu

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**Extension**  
Learning for life

# Extension Views

## Learn What's New in the Industry!!



### Attend Beef & Dairy Production Meetings

**Thursday, February 21, 2008**  
**Ruby's Road House, Cadott**  
**Rusk County Courthouse, Ladysmith**

**Registration 10:00 a.m. Sessions 10:30 a.m. — 3:00 p.m.**

- **Cost of Raising Dairy Replacement Heifers— Research Update**  
*Maria Bendixen, Clark Co UWEX Ag Agent*
- **Producing Quality Corn Silage**  
*Jerry Clark, Chippewa Co UWEX Ag Agent*
- **Remodeling for Your Future**  
*Dave Kammel, UWEX Engineering Specialist*
- **Badger VAC 45—The State of Wisconsin Pre-Conditioning Program**  
*Aliesha Crowe, Rusk County UWEX Agriculture Agent & Mahlon Peterson, Eau Claire County UWEX Agriculture Agent*

Please pre-register by February 18, 2008. Registration fee of \$15 will cover cost of materials and lunch. Make check payable to UW-Extension. For the Ladysmith location call 715-532-2154 and Cadott location call 715-726-7950.

## Central Wisconsin Dairy Series

*Monday, February 18, 2008*

*Junction City Community Hall*

*Junction City WI*

*10:00 a.m.—2:30 p.m.*

*If you are unable to attend this seminar  
consider another location.*

Topics:

- Seeking Better Foot Health
- Energy Efficiency on the Dairy Farm
- New Mastitis Prevention Technology
- Forage Feeding with \$5 Corn and \$13 Beans!

Registration fee \$15 per person (Includes lunch and program materials)

For more information contact:  
Matt Lippert at 715-421-8440

## Farm Transfer and Succession Workshop

Wednesday, March 26  
Country Aire Banquet Hall  
Stratford, WI  
9:45 a.m.—3:00 p.m.

### Agenda

- 9:45 am Registration
- 10:00 am Effective Communication of Personal and Business Goals
- 10:40 am Financial Planning for Farm Transfer
- 11:30 am Can You Afford to Own all Your Farmland?
- 12:15 Lunch
- 1:00 pm Selecting a Farm Business Arrangement that Works for You
- 2:00 pm Break
- 2:15 pm Tax Considerations in the Farm Transfer Process

- 2:45 pm Questions, Evaluation, Wrap up
- 3:00 pm Adjourn

Retirement, succession and estate planning are inherently linked together when you are planning for a family farm.

A balance of personal, family and business goals is important for a succession plan to work.

This workshop will help you consider your goals, and learn about business arrangement options and tax issues.

Participants will leave the workshop with an idea of their living expenses before and after retirement, and the beginning pieces of a working succession plan.

Cost for this workshop is \$15 per person and includes educational materials and meal. Late and walk-in registrations will be \$20.

Registration deadline:

March 21



### Farm Transfer & Succession Workshop Registration

Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Email address \_\_\_\_\_

Phone \_\_\_\_\_

# attending \_\_\_\_\_

Make check payable to: UW-Extension

Mail to: Marathon County W-Extension, Mike Wildeck, 212 River Drive, STE 3, Wausau WI 54403

## Heart of the Farm – Women in Agriculture Conference

The “Heart of the Farm – Women in Agriculture” address the needs of farm women by providing education on pertinent topics, connecting them with agricultural resources, and creating support networks.

Heart of the Farm Conference will be held on:

Thursday, March 6, 2008,

Florian Gardens

(2340 Lorch Ave.),

Eau Claire WI

9:15 a.m.–3:30 p.m.



### Topics:

- Be Safe-Know Your Cost of Production, Gary Frank UW-Madison/Emeritus and Ken Barnett, Extension Educator
- Retired Farmer?!, Joy Kirkpatrick, Outreach Specialist, UW Center for Dairy Profitability
- Are Biofuels in Your Future?!, Carl Duley, Ag Agent, Buffalo Co UWEX and Jon Zander, Ag Agent, Trempealeau Co UWEX
- Farmers' Health Cooperative of Wisconsin, Melissa Duffy, Executive Director, Farmers' Health Coop.
- Ag in the Classroom, Darlene Areneson, WI Farm Bureau/ AITC Coordinator & Director
- Low-Maintenance Landscaping for your Farm, Nancy Skelley, Owner & Operator of the Potting Shed, Eau Claire
- Finding Balance without Going Bonkers!, Lori Walsh, Chippewa County Department of Human Services
- John Book's Debt Story: Is it a good idea to reduce debt?!, Nate Splett, Associate Dean/ Professor, CAFES, Dept of Agricultural Economics, UW-River Falls



If you have any questions, please contact:  
Jenny Vanderlin, [jmvander@wisc.edu](mailto:jmvander@wisc.edu),  
608.263.7795

<http://www.uwex.edu/ces/heartofthefarm/>

### Heart of the Farm – Registration Form

**Registration due by February 28, 2008**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State: \_\_\_\_\_

Zip: \_\_\_\_\_ County: \_\_\_\_\_

Phone: \_\_\_\_\_

Pls. indicate dietary and/or accessibility needs:

Registration Cost : \$25.00

Send Registration form and check to:

UW Center for Dairy Profitability  
c/o HOF Eau Claire  
266 Animal Sciences Bldg  
1675 Observatory Dr  
Madison WI 53706

Please make checks payable to:

Center for Dairy Profitability

## North Central Wisconsin Cattlemen's Association

We are a new organization recently formed to promote the beef industry in our area. Increasing costs of production and specialty markets have prompted the need for sharing information among producers. Market demand and the need for producer/consumer education are critical for the future of the beef industry.

As of January 1, 2007, Wisconsin has 265,000 beef cows. This represents a 6% increase of 15,000 head. Farms with beef cows number 12,700. The average herd size is 21 head. Compare your herd size to these numbers. We can make a larger impact when we bring

small producers together. This is the intent of the NCWCA.

Specific programs and goals of NCWCA have yet to be finalized. This organization will be responsive to the needs of the members. We need your input. We need your opinions.

We are joining with UW-Extension to bring the following beef education seminars to our area:

- February 28—Basic Nutrition Recommendations for the Cow-Calf Herd

- March 27—Estrus Synchronization Protocols
- April 17—Program Requirements for the State Precondition Feeder Calf Program

The program on February 28th will begin at 6:30 p.m. at the Medford Extension office. Jeff Lehmkuhler, Extension Beef Specialist will join us via teleconference. Discussion will follow the educational program.

For more information, contact Sandy Stuttgen, Taylor County Agriculture Educator at 715-748-3327.

## Pesticide Applicators Re-certification Classes

The Clark County UW-Extension will be holding the following pesticide re-certification meetings from 9:00 a.m. - 3:00 p.m. on:

### General Farming Training & Testing

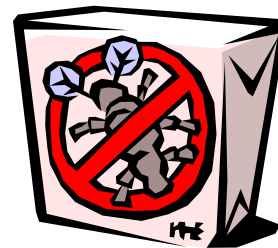
- Thursday, March 6  
Colby VFW, Hwy 13  
Colby
- Saturday, March 8  
Neillsville Courthouse  
Auditorium  
517 Court St  
Neillsville

- Tuesday, March 11  
Thorp Fire Hall  
101 So Wilson St, Thorp

Lunch break will be available. Bring sack lunch or you can leave and eat in town.

If you are interested in getting re-certified you can pick up material at the Clark County UW-Extension Office, 517 Court Street, Courthouse, Rm 104, Neillsville WI 54456 or send in your check for \$35.00 made payable to the Clark County UW-Extension.

Self-study is another option that you might want to consider.



If interested in self-study you would need to make an appointment, at your convenience, and come to our office to take the test.

If you have any questions regarding this, please do not hesitate to contact me at 743-5121.

## Central Wisconsin Forage Council Winter Seminar and Luncheon

**Thursday, March 20th**  
**11:00 a.m. to 2:30 p.m.**  
**Abby Travel Plaza, Curtiss**



### Topics:

- **GMO Systems in Corn: Sorting out which traits are right for your farm**  
*Joe Lauer, Extension Corn Specialist*
- **Economic Comparisons of Forage Harvesting and Storage Systems**  
*Gregg Hadley, Farm Financial Management Specialist*
- **Placing a Value on Standing Crops**  
*Local Agent*

**Cost for lunch is \$5.00**

**Contact the Clark County UW-Extension Office at  
 715-743-5121 to register.**

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## **Organic Dairy 101** **A Workshop for Dairy Support Professionals**

**Thursday, March 13, 2008**  
**American Legion Hall, Loyal**

**Registration: 9:00 a.m. Workshop 9:30 a.m. — 3:30 p.m.**

Increase your knowledge of successful organic dairy systems and how you can serve this growing clientele. Find out:

- What treatments are and are not allowed under organic standards?
- What is the latest research on organic dairy health management?
- What are the rules and regulations of organic milk production?
- What is the future outlook for organic dairy?
- How organic dairies operate from the farmers themselves.
- What professional services do organic farmers need and use?

For more information contact Laura Paine at 608-22405120. Please pre-register by March 6th. Registration fee is \$30.00. Make check to WI DATCP and mail to WI DATCP, Attn: Laura Paine, PO Box 8911, Madison WI 53708.

## River Country RC&D Winter Grazing Conference



Thursday, March 13, 2008  
Holiday Inn, 2703 Craig Rd, Eau Claire WI  
9:30 a.m. to 3:00 p.m.

Topics:

- “Controlling Costs in Raising Beef through Proper Genetics and using Practices that are in Sync with Nature” by Kit Pharo – Rancher and Seed Stock Producer from Cheyenne Wells, Colorado
- “Research on Pasture Finishing and Grazing Annual Crops” by Jeff Lehmkuhler, Extension Beef Specialist

Noon–1 p.m. meal–Meal will feature Country Buffet which includes: ham, chicken, mashed potatoes.

Conference Cost: \$25 per person (covers lunch, materials and speaker costs)  
\$45 – Couple from same farm  
Walk-in registration is \$30/person

Name (s) \_\_\_\_\_  
 Address \_\_\_\_\_  
 Telephone \_\_\_\_\_  
 Grazing Network \_\_\_\_\_

Pre-registration: Due by March 5th

Checks payable to: River Country RC&D

Mail form and check to: River Country RC&D – Grazing Conf.  
1304 N Hillcrest Pkwy.  
Altoona WI 54720



Questions please call Lance at 715-834-9672 or Mary C. at 715-538-4396 ext 33

Sponsored by River Country RC&D, Coulee Grazing Network, Chippewa Grazing Network and St Croix Valley Grazing Network

## North Central Graziers Spring 2008 Conference

Wednesday, March 12

9:30 a.m.—3:30 p.m.

Centennial Community Center  
412 E Centennial Ave  
Stetsonville WI

- and organic levels of soil on long time grazing farms
- Cost of production in Raising Grassfed Beef
- Strategies to Improve Pasture Productivity

Registration Form

Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Email \_\_\_\_\_

Topics:

- “Controlling Costs in Raising Beef through Proper Genetics and using Practices that are in Sync with Nature
- What is Happening to the pH

Registration is \$18 per person  
Registration deadline: March 3  
Registration fee will be \$25 at the door.  
Any questions or concerns contact:  
Bob Brandt, Grazing Specialist  
(715) 748-2008

Make check payable to:  
Pri-Ru-Ta RC&D  
Send Registration to:  
Pri-Ru-Ta RC&D Council  
925 Donald Street, Room 102  
Medford WI 54451

## Dairy Promoters to Present Awards for Low Somatic Cell Count

The Clark County Dairy Promotion committee is once again presenting awards to Clark County dairy producers with a somatic cell count (SCC) average of less than 125,000 for the year. Awards will be presented at the Dairy Promoters Annual Meeting on Thursday, March 27, 2008, 8:00 p.m. at Chelsea's in Greenwood.

Producers with a 2007 SCC less than 125,000 need to contact the Clark County Extension Office at 743-5121 by March 21st. Producers need to present proof of their 2007 SCC average. If interested in attending the annual meeting on March 27th, contact Theresa, Clark County UW-Extension office at 715-743-5121.



## June Dairy Recipe Contest Expanding in 2008

June Dairy Month Recipe Contest will hold two separate competitions this year on **Thursday, June 19, 7:00 p.m. at Loyal City Hall**. The first will be as announced, recipes that use "Buttermilk." There will also be a second featuring "Frosted Baked Cakes." Having two separate contests gives a person even more opportunity to win. There will be four winners for each contest and you can only enter one of the two contests.

The new changes have already stirred questions, "If I want to enter a buttermilk frosted baked cake which contest should I enter?" "You can enter either contest," says Gayle Rose Clark County Family Living Agent.

There will be three judges:

- \*Home Economist
- \*Dairy Promotion Committee member
- \*Representative from Extension



### Contest Rules:

1. Any man, woman, or child in Clark County may enter.
2. The recipe must include at least two generous portions of dairy products.
3. Entries must be made from scratch.
4. The recipe must be typed or plainly written indicating the two or more dairy products and the source of the recipe.
5. Contestants should make sure hot foods are served hot and cold foods are served cold.
6. All recipes become Clark County Dairy Promotion property and will not be returned. The committee also reserves the right to publicize any recipe entered.
7. The entries will be judged on flavor, use of dairy products, ease of preparation with clear directions, appearance, and uniqueness.
8. The two winning persons will be the contest chairmen for 2009. Both first place winners can select prizes, help find entertainment and choose the topic or topics for the next contest. You can choose to do as little or as much as your time and availability allows.

The June Dairy Month Recipe contest is sponsored by Clark County Dairy Promotion Committee. The public is invited to enter and/or attend and sample the winning recipes following the judging and awarding of prizes.

According to Sandy Haselow, 2008 Chairperson, the top eight winners will take home over \$200 in prizes and contestants will receive a special dairy promotion gift.

Start planning ahead and keep June 19, 2008 open for your participation.

For a copy of 2008 contest rules or if you have any questions, you may call Sandy Haselow 715-255-8783 or the Clark County UW-Extension Office at 715-743-5121.

## Soybean and Wheat Workshop

February 26, 2008

Marshfield Ag Research Station

8396 Yellowstone Drive

9:30 a.m.—2:30 p.m.

Production Practices That Increase Yield

The focus of the workshop is production practices for raising soybeans and wheat. We will cover the basics for those of you who are just starting to raise soybeans or wheat and provide practical tips to help experienced growers increase their yields. We will cover planting practices, seed treatments, weed control, fertility and disease

management. This will be an interactive meeting, so come ready to share those questions and concerns as well as those practices that work really well for you.

### Topics:

- Soybean and wheat disease, fungicides, and seed treatments, by Paul Esker, Field Crops Extension Plant Pathologist
- Soybean production practices needed for top yields, by Shawn Conley, Soybean and Wheat Extension Specialist

- Optimizing wheat yields, by Don Genrich, Adams Co Agriculture Agent & Carla Hargrave, Green Lake Co Agriculture Agent
- Is it more profitable to grow soybean, wheat or corn? by Ken Williams, Waushara Co Agriculture Agent

Program cost \$10 per person (covers lunch and material costs.)

To register contact:

Matt Lippert

Wood Co Ag Agent

715-421-8440

## Is Organic Farming in Your Future?

UW-Extension Taylor & Price Counties are sponsoring two workshops “Is Organic Farming in Your Future.”

### Organic Opportunities

March 3, 2008

USDA Service Center, Medford

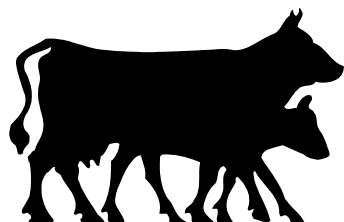
10:00 a.m. — 3:00 p.m.

### Organic Crop Production

March 24, 2008

Normal Building, Phillips

7:00 p.m.



Cost is \$5.00 per person per meeting due one week prior to each meeting. Registration at the door is \$10.00. Contact Mark Kopecky, Price County Ag & Natural Resource Agent at 715-339-2555 or Sandy Stuttgen, Taylor County Agriculture Educator at 715-748-3327.

## Attention Farmers: Make Money with Manure

Farmers, take time to turn the smell of manure into the smell of money. In 2008, the Clark County Land Conservation Department has funding available to assist farmers with implementing a nutrient management plan. \$100,000 is available on a first-come first-serve basis. Each acre, where nutrient management is implemented, is eligible to receive a one-time

\$28.00/acre incentive payment. Farms with manure storage facilities constructed before 1999 will be prioritized to receive this year's funding. Other farms are encouraged to apply and these farms will be prioritized to receive funding in 2009. As of January 1<sup>st</sup>, 2008, nutrient management planning is required to be implemented on all farms in Wisconsin. Let the Land

Conservation Department assist you in meeting this statewide goal. Funding is available in 2008 and 2009; after that who knows what (or if) funding will be available. It is time to take advantage of this immediate opportunity. Please contact Matt at 743-5102 if you have more questions or would like to sign-up.



## Conservation Camp Scholarships Available

Do you know kids who have a special curiosity about things in nature? Are they forever climbing trees, and collecting rocks and leaves? Is fishing and hunting always on their mind? Have their questions exhausted your answers? Don't you think they deserve a closer look?

Conservation Camp provides a unique opportunity for children in grades 8,9,10 to learn more about nature by hiking, canoeing, swimming, and star-gazing in some of the most pristine areas of Northern Wisconsin. Campers will meet new friends, develop leadership and teamwork skills, and



most importantly, have fun in the outdoors. Camp programs offer a wide variety of hands-on experiences in wildlife habitat, water quality, forestry, orienteering, and much more. Nature resource and education professionals teach the programs, serve as counselors, and provide campers with an inside look at different careers available in natural resources and environmental conservation. The camp is held on the banks of the Chippewa River in Bruce, WI (Rusk County) June 17-20. Cost to attend is \$100.00.

Students interested in the Conservation Camp, may apply for a scholarship to camp by writing a 200-

300 word essay entitled "My Most Memorable Outdoor Experience". (Please write about real life events, not fictional stories.) Typed essays are preferred, but all legible handwritten essays will be accepted. Each scholarship will pay for the entire registration and transportation to and from camp. Please return essays to **Jill Wegner, Land Conservation Department, 517 Court Street, Room 102, Neillsville, WI 54456.** Essays must be received by April 7th in order to be considered. Scholarship recipients will be notified by May 15th. Please call the Land Conservation Department at 715-743-5102 for more details.

## Farmland Preservation

Remember to take your Farmland Preservation Tax Credits. They may be worth up to \$1,000. All farmers who live in a town with exclusive agricultural zoning will receive the credit if they apply for it. Farmers who do not live in a town with exclusive agricultural zoning may be eligible, as well.

If you live in a town with exclusive agricultural zoning and you submitted a zoning certificate with a previous year's claim and nothing on it has

changed, you do not need to enclose another certificate for your 2007 claim. You still must notify the Clark County Land Conservation Committee that you intend to file a 2007 Schedule FC.

If you did not submit a zoning certificate with the previous year's claim or changes occurred during the claim year, enclose a copy of your zoning certificate signed by both the local zoning authority and the county land conservation committee authority. Changes include a sale, purchase, or

rezoning of part or all of your land or a change in ownership, parcel numbers, or acreage.

If you do not live in a town with exclusive agricultural zoning, you may still apply for the Farmland Preservation Tax Credit provided that you have an approved agreement on file with the Land Conservation Department. If you would like more information about this tax program, please contact Janet at 743-5102.



**CLARK COUNTY**

517 Court Street, Room 104  
Neillsville WI 54456

Phone: 715-743-5121  
Fax: 715-743-5129



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**Inside this issue:**

**Farmer Grant Program Workshops**

<p>Farm Transfer Workshop <b>2</b></p> <p>Heart of the Farm – Women in Agriculture Conference <b>3</b></p> <p>North Central WI Cattlemen’s Assn/ Pesticide Re-certification <b>4</b></p> <p>Central WI Forage Council Seminar/ Organic Dairy 101 <b>5</b></p> <p>River Country RC&amp;D Grazing Conf/ North Central Graziers Conf <b>6</b></p> <p>Dairy Promoters Present Awards for Low SCC/June Dairy Recipe Contest <b>7</b></p> <p>Soybean &amp; Wheat Workshop/Is Organic Farming in your Future? <b>8</b></p> <p>Make Money with Manure/ Conservation Camp Scholarships/ Farmland Preservation <b>9</b></p>	<p>Workshops for producers interested in applying for the USDA’s Value-Added Producer Grant program will be held around the state over the next few weeks. Workshops will also include information about DATCP’s Agricultural Development and Diversification grants and SARE grants.</p> <p>Applications are due March 31, 2008. This is a fairly demanding grant application and many producers hire professional grant writers to assist them with the application process. For a list of grant writers interested in working with producers or for further resources, posters for regional workshops and more information about the grant process, please visit the Agricultural Innovation Center’s website at: <a href="http://aic.uwex.edu/programs/VAPG.cfm">http://aic.uwex.edu/programs/VAPG.cfm</a></p> <p style="text-align: center;"><b>Pri-Ru-Ta (Chris Borden, 715-748-2008, <a href="mailto:chris.borden@wi.usda.gov">chris.borden@wi.usda.gov</a>)</b> <b>Friday, February 15th from 1-4 pm</b> <b>Medford USDA Service Center, meeting room #1; 925 Donald Street, Medford</b> <b>Please call (715)748-2008 or email <a href="mailto:lanice.szomi@rcdnet.net">lanice.szomi@rcdnet.net</a></b></p> <p>Some basics about the program:                  * This program enables eligible agricultural producers to develop businesses that produce and market value-added agricultural products.                  * Applicants must be an independent producer, agricultural producer group, farmer or rancher cooperative, or a majority-controlled producer-based business.                  * 1-to-1 matching funds are required.                  * The maximum amount is \$100,000 for Planning Grants and \$300,000 for Working Capital Grants.</p>
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